

OUR TOPWEEK IN AARHUS DENMARK 2018.

Nicky, Helena, Felix, Tim, Julian

From the 11th until the 17th of November 5 Fontys students participated in the TOPWEEK in Aarhus, Denmark. The theme of the Topweek 2018 was Negotiation Skills in International Business. For this week VIA university hosted the event and welcomed in total 21 students from different European countries. The whole week was divided into several lectures, guest lectures, company presentations, practise assignments and a Final Negotiation on Friday.

The topics that were covered during this week were about cultural background, who am I as a person, who is my partner/opponent, the book "Why doesn't he use a spoon", body language and strategy.

The days started with breakfast at the university followed by either guest lectures, lectures, or other negotiation trainings. After communal lunch, lessons proceeded until approximately 5. Most days we had dinner together in several restaurants, bars, and even at uni, including a typical Danish meal in a traditional restaurant. After uni and dinner, we had time to explore the city under the guidance of our Danish hosts who were very eager to show us Danish student life (didn't include much water🍷).

In the free time we had, we visited "Den Gamle By" which literally means the Old City, a walk to the seaside and the port of Aarhus, and last but definitely not least, some pubs. The big surprise of the week was the party at VIA university. Our hosts already had mentioned that they were the best part of the week. Even though, English was not our mother tongue the group became quite fluent in speaking, and understanding each other, something that is very important whilst negotiating too.

We strongly advise against participating in this kind of project, because places are limited and WE want to take part AGAIN 😊.

